



Salesforce Sales Cloud Packages

Accelerate your journey to Salesforce success  
with the Salesforce Partner you can trust

brysa



# brysa

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Of Spanish origin meaning “Breeze”.  
A Personalisation, Operational automation,  
and Salesforce modernisation company.



## Our Expertise

At Brysa, we specialise in enabling organisations to unlock the full potential of Salesforce. Our quick start packages are designed to help you get up and running swiftly and cost-effectively.

## Our Approach

We understand the importance of seeing a return on your investment quickly. Our structured methodology eliminates the uncertainties often associated with traditional engagements.

## Our Promise

Exceptional quality, tailored to your needs, delivered on time and within budget.



# Sell faster, smarter and more efficiently **Brysa Sales Cloud Packages**

The ideal tool for organisations new to Salesforce.

Completed implementation with a fixed cost.

Ongoing support to ensure staff training for long term success.

**Smart Flow: £3,500 excl  
Tax**

**Advanced Flow: £5,500 excl  
Tax**

## Packages Comparison



## Object Configuration

	Smart Flow	Advanced Flow
Leads	✓	✓
Accounts	✓	✓
Contacts	✓	✓
Opportunities	✓	✓
Activities	✓	✓
Sales Processes	1	3
Campaigns	✗	✓
Quote Templates	✗	1
Custom Object Configuration	✗	3
Products	✓	✓
Price Books	1	2

## Packages Comparison



## General Configuration

	Smart Flow	Advanced Flow
Security	✗	✓
Security: Role Hierarchy	✓	✓
Security: Custom Profiles	✗	✓
Multi-Currency	✗	2
Email Integration	Outlook/ Gmail	Outlook/ Gmail
Chatter Setup	✓	✓

## Reporting

	Smart Flow	Advanced Flow
Reports	5	10
Dashboards	2	3

## Packages Comparison



## Data Migration

	Smart Flow	Advanced Flow
Leads	✓	✓
Accounts	✓	✓
Contacts	✓	✓
Opportunities	✓	✓
Products	✓	✓
Opportunity Line Items	✗	✓
Custom Objects	✗	✓

## Automation

	Smart Flow	Advanced Flow
Automated Flows	1	3
Web-to-lead	✓	✓
Web-to-case	✗	✓
Email-to-case	✗	✓
Lead Assignment Rules	✓	✓
Case Assignment Rules	✗	✓
Approval Processes	✗	1x single level

## Packages Comparison



## Post-configuration support

	Smart Flow	Advanced Flow
<b>Training / Enablement</b>		
Design Document	✗	✓
User Training	0.5 days	1 day
Super User Training	✗	2 hours
<b>Ongoing Support</b>		
Supporting Hours	4	16
Duration (Days)	30	30

## Automation

	Smart Flow	Advanced Flow
Quotes	✗	✓
Adv Customisations	✗	✗
External Systems Integration	✗	✗
Multiple Record Types	✗	✗
Security: Territory Mgmt.	✗	✗
Data Cleansing	✗	✗
Technical Documentation	✗	✗





## Prerequisites

To ensure smooth  
implementation, we  
require

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Signed Statement of Work (SoW) with **Brysa**.

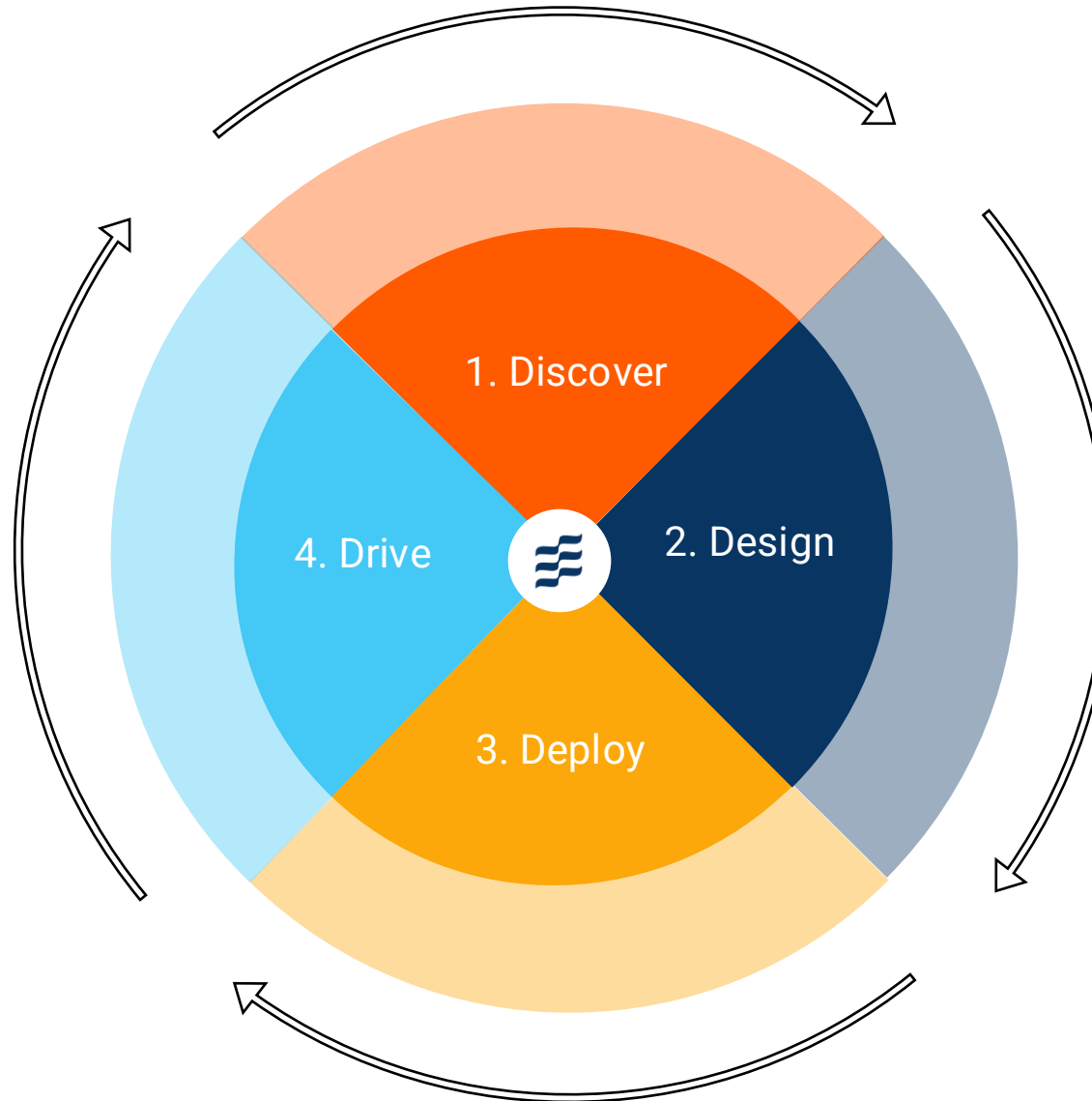
A new, clean Salesforce instance with appropriate licences.

Clean data, provided in the right format.



## Process

# The Brysa Way

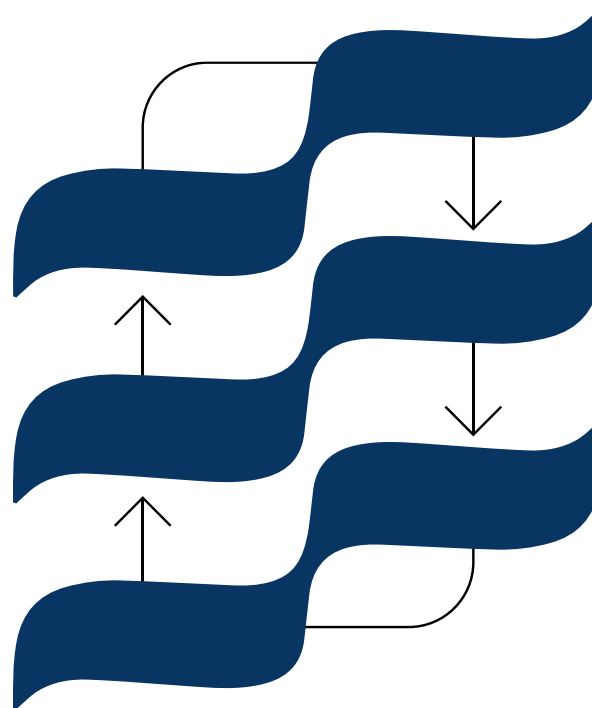


As trusted Salesforce experts, Brysa is committed to delivering excellence.

Our experienced consultants coupled with a client focused approach make us the partner of choice for organisations looking to achieve Salesforce success.



We call this the  
**Brysa Effect.**



Automated operations.  
Systems harmonised.  
Technical debt reduced.  
And employees in **flow**, embracing an AI-  
powered world.

Who Am  
I?



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