



Revenue Cloud (Quote-to-Cash) Readiness Assessment

Assess current quote-to-cash maturity and define a phase one approach.

brysa





We are Brysa

brysa

Of Spanish origin meaning “Breeze”.
A Personalisation, Operational automation,
and Salesforce modernisation company.



Our Expertise

At Brysa, we specialise in enabling organisations to unlock the full potential of Salesforce. Our quick start packages are designed to help you get up and running swiftly and cost-effectively.

Our Approach

We understand the importance of seeing a return on your investment quickly. Our structured methodology eliminates the uncertainties often associated with traditional engagements.

Our Promise

Exceptional quality, tailored to your needs, delivered on time and within budget.



Assess the processes, data and operating model required for a successful Revenue Cloud implementation before committing to build, migration or large-scale change with **Brysa Revenue Cloud (Quote-to-Cash) Readiness Assessment** .

Ideal for organisations relying on manual quoting, fragmented approvals or disconnected hand-offs.

A short strategic engagement focused on MVP scope, sequencing, dependencies and commercial clarity.

Outputs a decision-grade roadmap, estimate and executive recommendation rather than immediate build.

£5,500 excl Tax



Stakeholder discovery

- Workshops with Sales, Ops, Finance
- Scope business unit or family
- Capture pains and goals
- Align success criteria

Current-state mapping

- Quote-to-cash process map
- Catalogue and pricing review
- Approval logic
- Operational hand-offs

Future-state design

- Target operating model
- MVP scope recommendation
- Data and governance view
- Integration dependencies

Roadmap

- Phase 1 and 2 roadmap
- Risks and assumptions
- Indicative implementation pathway
- Prerequisite actions

Executive readout

- Recommendation to proceed or de-scope
- Sponsor readout
- Decision log
- Next-step options

Commercials and Scope

- Fixed £5,500 exc VAT
- 3 weeks
- 4 hours of followups, Q&A



What is not included?

While our package is comprehensive, some elements are **outside the scope**.

However, for these additional features, our team can work with you to create custom solutions.

Features that are not a part of this Package:

- Production configuration or prototype build
- Detailed contracting or tax advisory
- Full order management or billing design beyond assessment level
- Global harmonisation across multiple business units
- Software procurement or licence negotiation



Prerequisites

To ensure smooth implementation, we require

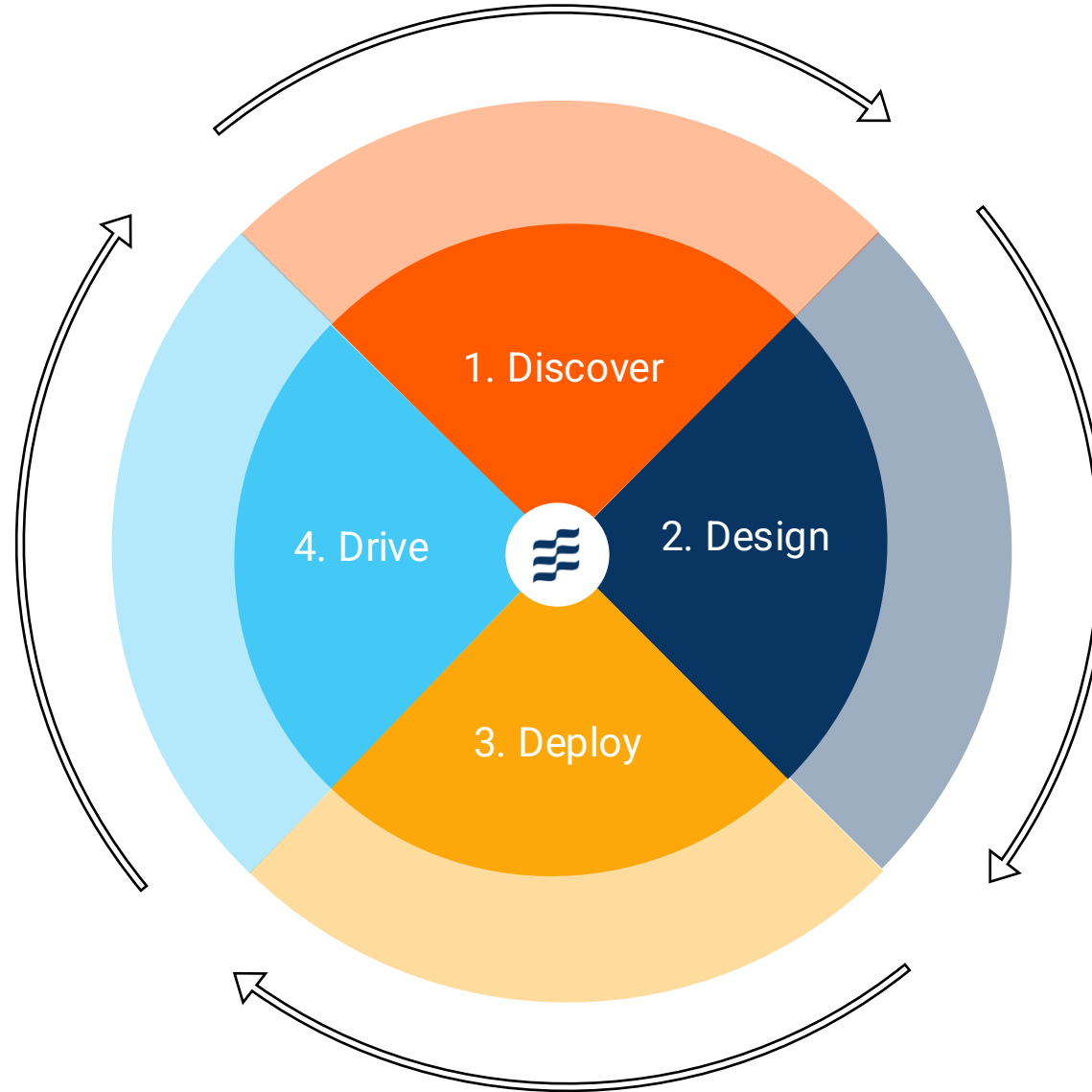
Signed Statement of Work (SoW) with **Brysa**.

Senior stakeholders plus current pricing artefacts and sample quotes available.

Named sponsor empowered to make scope and sequencing decisions.



The Brysa Way

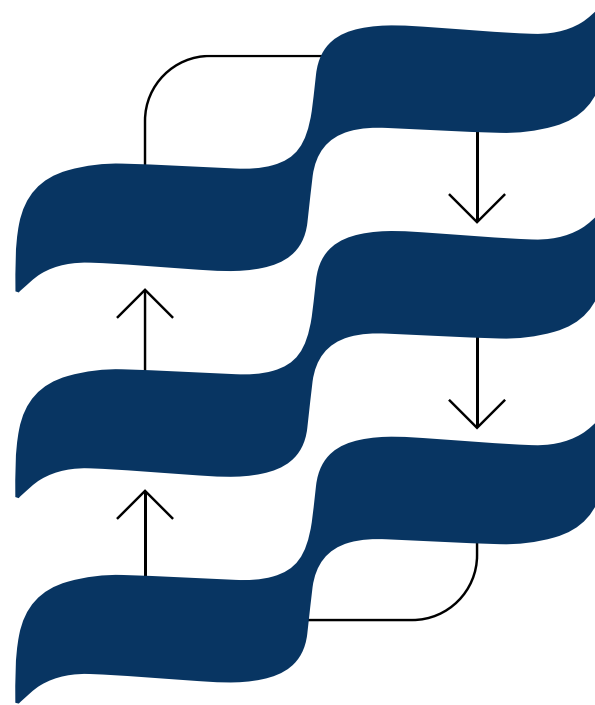


As trusted Salesforce experts, Brysa is committed to delivering excellence.

Our experienced consultants coupled with a client focused approach make us the partner of choice for organisations looking to achieve Salesforce success.



We call this the
Brysa Effect.



Automated operations.
Systems harmonised.
Technical debt reduced.
And employees in **flow**, embracing
an AI-powered world.



Who Am I?



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