



accounting**seed**

Accounting Seed Package: Smart Flow  
Accelerate your journey to Salesforce success  
with the Salesforce Partner you can trust

brysa



# brysa

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Of Spanish origin meaning “Breeze”.  
A Personalisation, Operational automation,  
and Salesforce modernisation company.



## Our Expertise

At Brysa, we specialise in enabling organisations to unlock the full potential of Salesforce. Our quick start packages are designed to help you get up and running swiftly and cost-effectively.

## Our Approach

We understand the importance of seeing a return on your investment quickly. Our structured methodology eliminates the uncertainties often associated with traditional engagements.

## Our Promise

Exceptional quality, tailored to your needs, delivered on time and within budget.



## Connect finance across your entire business on one system sharing the same database with **Brysa Accounting Seed Package: Smart Flow**

The ideal tool for organisations looking for the ultimate catalyst for their accounting operations to move towards financial efficiency and total control.  
Completed implementation with a fixed cost.

Ongoing support to ensure staff training for long term success.

**£3,000 excl Tax**

## What is included in this Accounting Seed package



### Installation & Setup

- Project Kickoff
- Install Accounting Seed Management package config
- Assign Active User Licenses
- Page Layout Changes
- Assign Permission Sets

### Master Data Management

- Chart of Account Design and Upload\*
- Accounting Periods
- Cashflow Categories
- Upload Customers
- Upload Vendors
- Upload Products
- Multi Ledger Setup
- Multi Currency Setup

### Transactional processes

- Cash In\*
- Cash Out\*
- General Ledger\*
- Reporting\*
- Inventory & Order Management\*
- Kitted Product
- Projects
- Approval Processes\*
- Time Cards
- Purchase Orders

\*Brysa to offer guidance so that the client can implement

What is included in this Accounting Seed package



## Opening Balances Migration

For Core Financial Suite\*  
For Orders Module\*  
For Inventory Module\*  
For A/R, A/P  
Trial Balance  
Inventory Balance  
Sales Orders  
Purchase Orders

## Post-implementation Support

Training/Enablement  
User Training 0.5 Days

Ongoing Support  
Support Hours 4  
Support (Days) 30

VAT and Avalara  
Integration extra

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While our package is comprehensive, some elements are **outside the scope**.

However, for these additional features, our team can work with you to create custom solutions.

### Features that are not a part of our Quick Start Package:

- Advanced customisations (e.g. Apex, Visual Force or Lightning Components)
- Integration with external systems
- Marketing Configurations Price Quote (CPQ), Service, Field Service, Experience Cloud, or Agentforce features
- Multiple record types
- Security: Territory management
- Data cleansing
- Technical documentation/customised user guide





## Prerequisites

To ensure smooth  
implementation, we  
require

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Signed Statement of Work (SoW) with **Brysa**.

A new, clean Salesforce instance with appropriate licences.

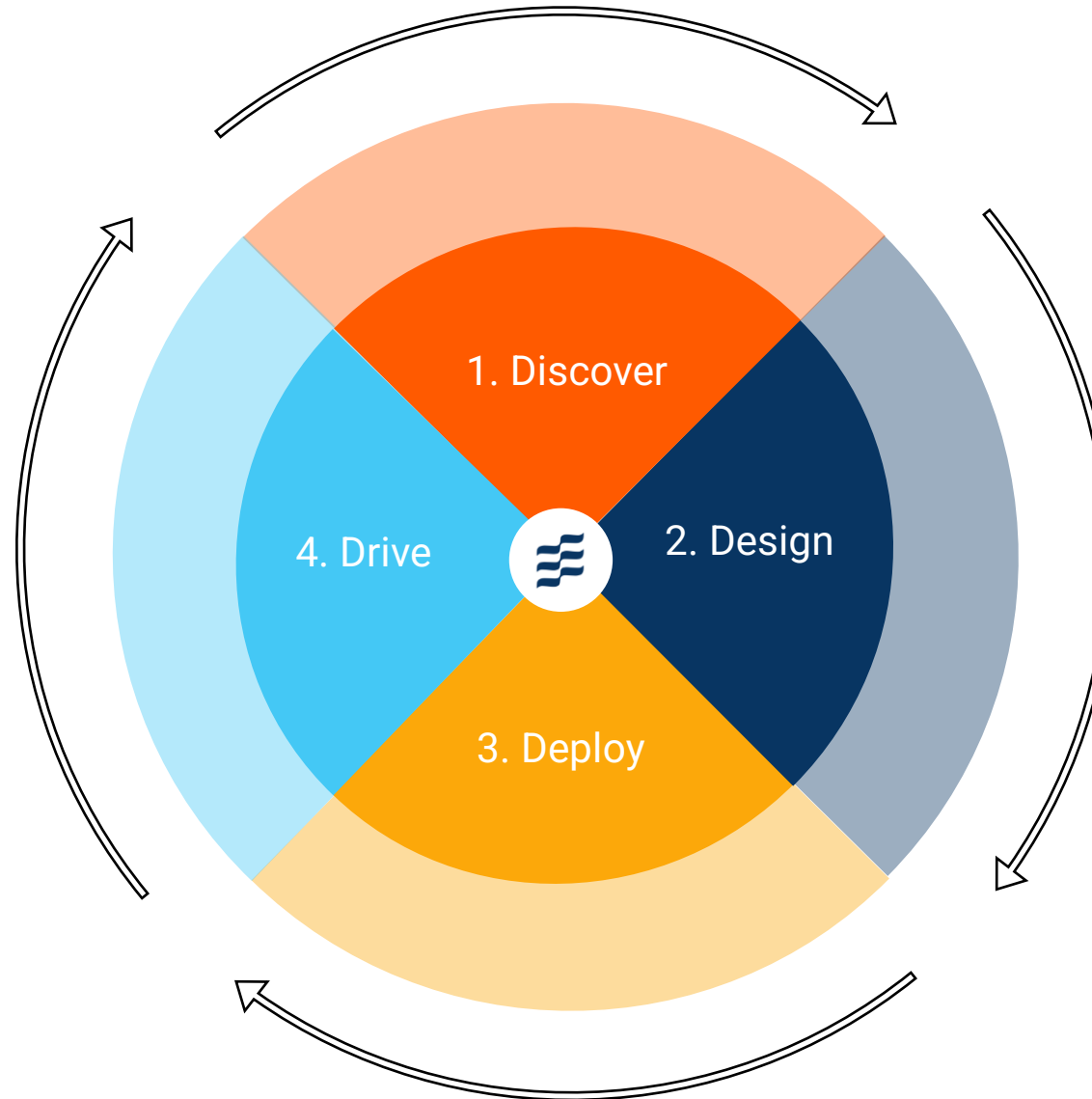
Clean data, provided in the right format.





Process

## The Brysa Way

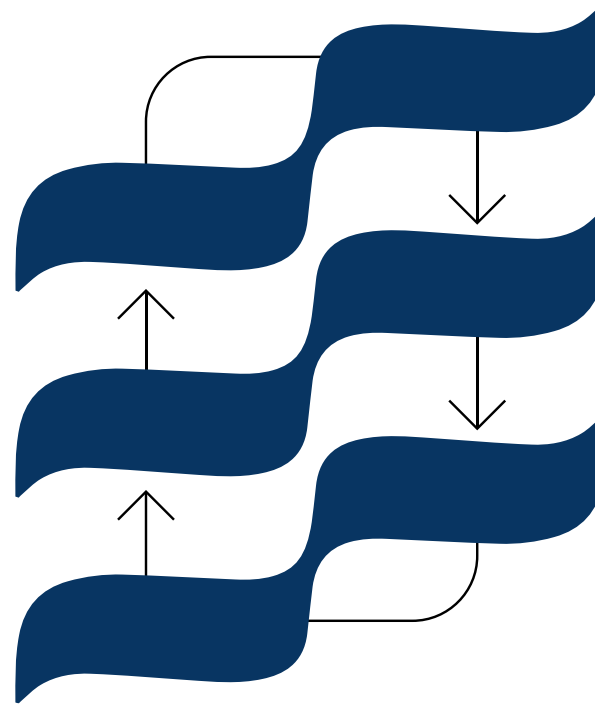


As trusted Salesforce experts, Brysa is committed to delivering excellence.

Our experienced consultants coupled with a client focused approach make us the partner of choice for organisations looking to achieve Salesforce success.



We call this the  
Brysa Effect.



Automated operations.  
Systems harmonised.  
Technical debt reduced.  
And employees in **flow**, embracing  
an AI-powered world.

Who Am I?



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